BUCKEYE POWER SALES - FAMILY OWNED AND OPERATED SINCE 1947





# **EARNING LIFELONG RELATIONSHIPS**

Family owned and operated since 1947 Buckeye Power Sales is the solutions provider for businesses, contractors, engineers, municipalities, and homeowners. From power generators to light construction to grounds care - we have the equipment, parts & service to help you get the job done.

325

www.buckeyepowersales.com

# OUR PRODUCTS

# TOW-BEHIND GENERATORS



- Tow behind generators from 20-600kW
- State-of-the-art digital controls
- · Heavy-duty camlock kits
- Sturdy housing construction
- · Ability to customize
- Emission compliant
- Voltage selector switch
- Rugged, DOT-approved trailer

# TRAILER MOUNTED

### **GENERATORS**



- Trailer mounted generators from 300-2000kW
- Auxiliary bus bars w/mechanical lugs & cam-loks
- Sound attenuated ISO containers
- Long-life, heavy-duty, 4-cycle direct injection diesel engine
- Configurable for paralleling application

# DISTRIBUTION & ACCESSORIES



- Distribution boxes in multiple receptacle configurations
- Auxiliary fuel tanks
- Resistive load banks from 15kW to 2.5MW
- I-Line panels
- Transformers & disconnects

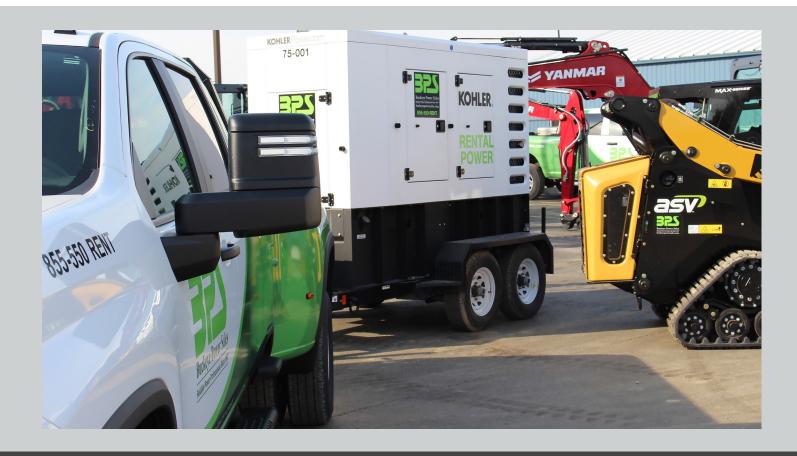
# OUR SERVICES

### WE UNDERSTAND RENTAL POWER

Our technicians and professionals are trained in our market and its needs. We have a modern well-equipped rental fleet. Whether it's a planned factory expansion or shutdown, a multi-location concert tour or recovery from a severe weather event - Buckeye Power Sales is ready with an instant inventory of mobile generators, power distribution & management. We can provide access to an experienced staff capable of ensuring that the job is done correctly. We are a turn-key solutions provider. We are experienced in specification, design, installation and execution. We offer contingency planning services so that you are prepared and ready when your need for rental power arises. No matter your industry we're ready to help you prepare for a smooth transition.

## **EMERGENCY POWER PLAYBOOK (EPP)**

We understand how critical it is to get your business functioning again as soon as possible when power outages happen. Work with our team to create your free Emergency Power Playbook (EPP) so you can restore business functionality quickly in the event of a power failure.



### **OUR PROJECTS**

- Complete turn-key (generator, cable, freight, installation, operation and fueling service) emergency rental of a 1000kW and 1500kW to a Columbus based food manufacturer when they had a transformer explosion.
- Industrial manufacturing company in Cleveland. Two 1500kW generators
  in parallel to start an electric motor, then one of the two generators ran the
  motor for a four-hour operations test prior to the equipment being shipped
  overseas to the end user.
- Dayton area hospital. Two 1500kW generators in parallel redundant backup due to a facility service & switchgear upgrade.
- Cincinnati area distribution center. 800kW and 1500kW generators, cable, set-up for back-up power during their busiest season of the year in case of unplanned power outages.
- Event in Indianapolis for an agricultural company providing power, electrical distrubution, luxury restroom & other ancillary equipment. Project included periodic cleaning, fueling and servicing of equipment.

### MARKETS WE SERVE

We offer generator rentals for planned factory expansion/shutdowns, multi-location concert tours, severe weather recovery and more.

- Government
- Construction
- Events/ concerts
- Utilities
- Cell towers/ data center
- Manufacturer support

#### **SUPPORT**

- Fleet of service vans for superior field support
- Trained technicians provide timely, reliable work
- 24/7 commitment to keep the power on
- On-site delivery
- Comprehensive parts inventory
- Experienced knowledgeable sales staff

# **OUR STORY**

### **COMPANY HISTORY**

Buckeye Power Sales Company, Inc. was founded in 1947. From the very beginning we have been a servicing generator distributor serving Ohio, Indiana and Illinois with locations in Columbus, Cleveland, Cincinnati, Indianapolis and Chicago. As the oldest signed Kohler distributor we pride ourselves in providing premium service before, during and after the sale.

Headquartered in Columbus, Ohio the company started with just three employees and has now grown to employ 200+. With convenient locations across Ohio, Indiana and Illinois, Buckeye Power Sales is recognized as a leader of full service on-site power systems.

#### **EXPERIENCE**

We have a large installed base of generator set installations for standby and prime power. Our long list of repeat customers acquired over 75 years is a testimony to our success, reputation for quality work and experience in power generation.

All of our service technicians are thoroughly factory-trained professionals. And we don't limit ourselves to just the popular brand products - we repair all generator and automatic transfer switch makes and models.

Our experienced sales staff provides hands-on reliable support through all stages of the sales process.

- Hands-on support from local people
- Engineering for design and application
- Load calculations
- Specifications
- Technical assistance
- After sales support for parts, warranty and maintenance

### **RESOURCES**

A full service power supply distributor that makes a difference.

- Reliable support before, during and after the sale
- Fleet of service vans ensuring our products remain fully operational 24 hours a day, 7 days a week
- Full rental fleet
- Load testing generators
- On-site maintenance
- Dedicated generator facility
- Inventories of equipment and parts for rapid response

#### **PROCESSES**



Buckeye Power Sales is your reliable power equipment partner.

The BPS Flywheel, helps you get your job done by:

- Focusing on developing long term relationships with our customers
- · Identifying your need and developing a solution
- Providing quality equipment that meets your needs
- Verifying your equipment is performing properly
- Supporting you after the sale
- Advising you when it's more practical to replace than to repair



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